

# GOVERNMENT OF THE DISTRICT OF COLUMBIA Executive Office of the Mayor Office of the Deputy Mayor for Planning and Economic Development



## **FY26 Locally Made Manufacturing (LMM)**

# **REQUEST FOR APPLICATIONS (RFA)**

Release Date of RFA: Friday, December 12, 2025

**RFA ID No:** DMPED-FY26-BD-LO-LMM

**Information Session:** Please visit dmped.dc.gov for additional details and updates on

information sessions.

**DMPED Contact:** DMPED Great Streets Program Team

Email: greatstreets@dc.gov Phone: (202) 727-6365

**Submission Deadline:** Friday, January 16, 2026 at 12:00 PM ET

**Grant Administrator:** Great Streets Program Team

#### ALL APPLICATIONS MUST BE SUBMITTED ELECTRONICALLY.

Hand delivered or mailed applications, incomplete applications, or applications submitted after the Submission Deadline will not be accepted.

Completed applications (including attachments) must be submitted through the Submittable portal.

**DC Grant Opportunities:** All District Grant Opportunities are at the following websites:

- Office of Community Affairs <u>All Current District Grants</u>
- Office of the Deputy Mayor for Planning and Economic Development - DMPED Grant Opportunities

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#### SECTION A. GENERAL INFORMATION

# **A.1** Funding Opportunity

The Office of the Deputy Mayor for Planning and Economic Development ("DMPED") invites the submission of applications from qualified organizations for a grant under the FY2026 Locally Made Manufacturing ("LMM" or "Program"). The purpose of the Program is to support and encourage shopping, producing goods locally, increase employment opportunities for local residents, and offer manufacturing opportunities that provide economic stability, mitigate blight, and add vibrancy to our designated 15 Great Streets corridors in the District of Columbia ("District").

LMM will support qualified small businesses for capital or tenant improvements to commercial property for designated industrial use.

Funding Priorities: DMPED seeks to invest in local small businesses that primarily produce consumer goods or consumer durables and are located in one of the 15 Retail Priority Corridors (or Great Streets Corridors). See corridor map in B1

#### A.2 Source of Funds

The Program will be funded pursuant to Great Streets Neighborhood Retail Priority Area Amendment Act of 2013" effective October 1, 2013 (D.C.Official Code § 2-1217.73b); the Deputy Mayor for Planning and Economic Development Limited Grant-Making Authority Act of 2012, effective September 20, 2012 (D.C. Law 19-168; D.C. Official Code § 1-328.04(a)5), as amended.

#### A.3 Grant Funding and Anticipated Number of Awards

The total amount of funding available for this Program is \$1,500,000. DMPED anticipates making up to 10 awards for up to \$400,000, per award.

#### A.4 Conflicts Between RFA and Applicable Law

If any requirement of this RFA conflicts with a provision of any applicable law, including a District or federal law or regulation, the applicable legal provision shall control, and it is the responsibility of the applicant to ensure compliance.

#### A.5 Competition for Grant Award.

This is a competitive RFA. Each applicant must demonstrate its ability to carry out the activities for the grant for which it applies.

Applications are evaluated in three phases: (i) Phase One is pre-screening, (ii) Phase Two is the review panel, and (iii) Phase Three is the award recommendation. See **Section E** for further details.

# Final determinations on awards and funding are final and cannot be appealed.

#### A.6 Period of Performance

All grant activities must be completed in 18 months from the conditional award date, unless such date is extended by DMPED in its sole and absolute discretion.

# A.7 Grant Reporting and Monitoring

If an applicant is awarded a grant under this Program, DMPED, at its sole discretion, may use several methods to monitor the grantee's post-award performance until closeout of the grant. Monitoring may include review of expenditures, review of progress towards performance targets, site visits, data collection, or other methods set forth in a grant agreement. At any point, the grant is subject to a performance or financial audit.

#### A.8 Schedule

The following schedule outlines the anticipated dates and time durations for the RFA and application review. Each date below is subject to change.

Release Date of RFA	12/12/2025
Application Submission Deadline	01/16/2026 12:00 PM EST
Phase One: Pre-Screening	February 2026
Phases Two and Three: Review Panel and	April 2026
Award Recommendation	
Award Notifications	June 2026

#### SECTION B. PROGRAM ELIGIBILITY REQUIREMENTS

# **B.1** Eligibility Requirements

Applicants must meet the following requirements to be considered for a grant under the Program.

- 1. Be certified or eligible to be certified as a Local Business Enterprise (LBE) pursuant to D.C; Official Code §2-218.31
- 2. Business may be a manufacturer, incubator, distributor or accelerator
- 3. Have core operations that align with manufacturing: (NAICS Code 31-33)
- 4. Includes an on-site retail component that sells general or merchandise goods
- 5. Create at least two (2) new permanent jobs within the period of performance, with a commitment to hire District residents.

- 6. At least 51% of gross annual revenue must derive from the sale of goods that the applicant has manufactured in the District
- 7. Serves or may serve a community anchor and impacts the Great Streets corridor and community by its presence
- 8. Support existing retailers and the designated Great Streets corridor's economic vitality by attracting new consumers and/or visitors to the area.
- 9. Be located in or abutting an existing Great Streets corridor, as defined in D.C. Code § 2–1217.73. See map: <a href="https://opendata.dc.gov/apps/great-streets-lookup/explore">https://opendata.dc.gov/apps/great-streets-lookup/explore</a>

# **B.2** Ineligible Applicants

The following applicants are not eligible to receive a grant under the Program:

- 1. Adult entertainment
- 2. Auto-body repair
- 3. Bank
- 4. Construction/general contracting/architecture/design-build
- 5. E- commerce business
- 6. Financial services
- 7. Home-based businesses
- 8. Hotel or lodging business
- 9. Liquor store
- 10. Professional service
- 11. Real estate development/property management/realtor
- 12. Seasonal (open only part of the year).
- 13. Businesses whose core operations include packaging, bottling, labeling, warehousing, printing or distribution without substantial manufacturing operations (NAICS 323, 424, 561910 or similar)

14. Businesses that have received funding from the Locally Made program in the last 5 years are not eligible to apply (2025, 2024, 2023, 2022, 2021).

Priority preference will go to businesses that have not received prior funding from DMPED and businesses in priority neighborhoods.

# **B.3** Eligible Uses of Grant Funds

Grant funds may be used solely to support the following costs:

- 1. Up to 100% of the grant can be applied towards the following hard costs
  - a. Build-out of new or vacant space
  - b. Interior and exterior renovations, including façade improvements and/or improvements
  - c. Purchase and installation of heavy manufacturing equipment
- 2. Up to 35% of the grant can be applied towards the following soft costs
  - a. Point-of-sale and inventory management hardware and software
  - b. Marketing materials and services, this can include a temporary marketing consultant
  - c. Purchase and installation of movable equipment and furniture
  - d. E-commerce sales systems to support existing operations, including B2C and B2B retail and wholesale activities
  - e. Public safety equipment

Funding may not go towards recurring operational costs including but not limited to rent and payroll expenses.

DMPED may allow reimbursements for eligible expenses backdated as far as December 12<sup>th</sup>, 2025.

#### SECTION C. GRANT APPLICATION

Applicants must provide truthful and accurate responses to all qualification and eligibility questions and include all required attachments with the application. Applicants must attest to the accuracy of the information provided. Failure to provide accurate documents or omitting required attachments will disqualify the application from consideration for an award. The *primary applicant entity* must complete and include the required documents with the application submission.

#### **C.1** Grant Application

Applications must include elements for each section outlined below. Applications that fail to include all necessary elements may not be reviewed or considered or may be disqualified. Applications must provide sufficient information for DMPED to determine the merit of the application. Applications will be evaluated in accordance with the scoring criteria in **Section F.1**.

A. Business and Project Overview: The applicant should propose a specific project with

an approach that clearly demonstrates innovation, creativity, cost-efficiency, and a strong likelihood of achieving the desired outcome and describe the project with a project summary that includes the following items.

Note: A project must be completed within 18 months and include specific goals and budget. A business that submits a general operating budget will not be considered.

- 1. Brief business summary and background
- 2. Description of the proposed project
- 3. Explanation of specific work requirements from beginning to end that explicitly demonstrates how the proposed project will meet stated goals and program objectives.
- 4. Team members' background describing the relevant experience and qualifications of the organization and team members to carry out this specific proposal.

Timeline – The project should be completed in 18 months from the date of conditional award.

B. Financial Viability: Applicant must include an itemized list of budget items of eligible expenses that are equal to the total request amount. Each item on the list should include a justification. Applicant must provide a profit & loss statement and one or more of the following: balance sheet certified by an authorized representative of the organization, cashflow statement for the last three years, and any letters, filings, etc. submitted to the IRS within the three years before the date of the grant application) or, if available, audited financial statements for the last three years.

Applicant will show current gross profit margin, net profit margin, existing debt obligations and capacity to service debt.

- C. Proposed Job Creation and Economic Benefits: Applicants should clearly describe the businesses hiring practices, hiring goals through the project, roles the applicant plans to create, timeline for job creation, and anticipated annual revenue generated by the project.
- D. Corridor Impact: This funding aims to increase foot-traffic or activation in a retail priority area to positively enhance the neighborhood and community. Applicants should clearly describe the impact that the project will have on the Great Streets corridor where the project will be located, including a description of the corridor and its needs, how the business provides an amenity and attracts visitors to the corridor, whether other similar businesses operate in the corridor, collaboration with neighborhood-based community organizations, and community support for the project.
- E. Business Growth Plan: Applicants should describe how this project will allow this business to stay competitive and grow and the applicants' plans to grow and expand operations.

Applicant must demonstrate that their project can be completed in 18 months and describe a clear timeline and milestones for completion.

# C.2 Attachments

The following attachments must be included with each application. All application attachments must be submitted via Submittable in .pdf format and must clearly identify the document using the document names below.

Attachment	Attachment Name/Description
C.1	Active District of Columbia Business License issued by the Department of Licensing and Consumer Protection (DLCP).
C.2	Certificate of Good Standing issued by the Department of Licensing and Consumer Protection (DLCP).
C.3	Certificate of Clean Hands from the District of Columbia Office of Tax and Revenue (OTR) (current within last three months).
C.4	Tax Certification Affidavit (Download fillable form at <u>Tax Certification</u> <u>Affidavit</u> )
C.5	Tax-exempt status determination letter, if applicable
C.6	Debarment Affidavit. Applicants shall provide a statement regarding any debarments, suspensions, bankruptcy, or loan defaults on real estate development projects and/or government contracts including any of the applicant teams' entities (Download fillable form from <u>Debarment Affidavit</u> ).
C.7	Arrest and Convictions Statement (Download fillable form at <u>Arrest and Conviction Statement</u> ).
C.8	Statement of Certification (Download fillable form at <u>Statement of Certification</u> ).
C.9	Form W9 (Download fillable form from <u>W9</u> ).
C.10	Insurance Policies Affidavit (Download fillable form at <u>Insurance Policies</u> <u>Affidavit</u> ).
C.11	Provide the first two pages of the applicant's most recent federal income tax return for the last two years, as accepted by the IRS.
C.12	Required Financial Document (Download fillable form Required Financial Document).
C.13	Statement of Financial Position (i.e.: organizational budget, balance sheet certified by an authorized representative of the organization, profit & loss, cashflow statement for the last three years, and any letters, filings, etc. submitted to the IRS within the three years before the date of the grant application) or, if available, audited financial statements for the last three years.

Attachment	Attachment Name/Description
C.14	Ethics and Accountability Statement (Download fillable form from Ethics and Accountability Statement).
C.15	Landlord Affidavit (Download fillable form from Landlord Affidavit).

#### SECTION D. APPLICATION SUBMISSION GUIDELINES

#### **D.1** Submission Guidelines

The Office of the Deputy Mayor for Planning and Economic Development (DMPED) is utilizing a Grants Management Platform to streamline the application and review process. While the application portal is branded with DMPED's name, the platform is powered by Submittable, which also provides customer service support to applicants. All applications for this funding opportunity must be submitted electronically through the portal. Applicants will be required to create a free Submittable account to access the application, upload required documents and receive communications regarding their submission.

All applications, including attachments, must be completed and submitted via <u>DMPED Grants Management Platform</u> no later than the Submission Deadline.

- 1. <u>DMPED Grants Management Platform</u> receives and records all applications upon submission. Unless requested by DMPED, any additions or deletions to a submitted application will not be accepted once applications are submitted or after the Submission Deadline. DMPED is not responsible for unreadable, incomplete, and/or out-of-order submissions.
- 2. Follow this link to access the **Help Center for DMPED Grants Management Platform**.
- 3. Due to the variance of applicant internet speeds, applications with many attachments will take time to upload and process. Applicants should consider submitting applications no later than **two hours prior to** the Submission Deadline. If an application is submitted minutes before the Submission Deadline, the announcement may close in the middle of processing the application submission. If this occurs, DMPED will not receive the application.
- 4. DMPED is not responsible for malfunctions of the online platform. DMPED advises prospective applicants not to upload any documents to Dropbox or similar applications.
- 5. All attachments to the application must be submitted in read-only non-modifiable Adobe Acrobat .pdf format. Any other formats will deem the application incomplete. Do not combine all required documents into one .pdf file but attach each required attachment document separately with the application. DMPED will not accept any attachments that contain files within a file, such as PDF Portfolio files, or an interactive or fillable PDF file. Any attachments uploaded that are not .pdf files (unless otherwise requested and specified in the RFA) or are password protected files will not be read and will be deemed not received.
- 6. If an applicant encounters any technical system errors submitting application, report issues immediately to the Submittable support desk for assistance and resolution by sending error(s) detail to <u>Submittable</u> support desk email address here.
- 7. Examples of events that would NOT be considered 'technical system errors are:
  - 1. Failure to follow funding opportunity instructions.

- 2. Failure to follow application instructions.
- 3. Local internet problem at the time of Submission Deadline.
- 4. Unable to see final application "Submit" button.
- 5. Forgotten username or password credentials.
- 6. Security locked out of system resulting from forgetting password.
- 7. Failure to notify the Submittable support desk (<u>Submittable</u> support desk email address here) more than two hours prior to Submission Deadline.
- 8. Application closing during the submission process while the "Processing" indicator is still active.

# **D.2** Pre-Application Information Session

DMPED will hold an information session prior to the Submission Deadline. The details are available on DMPED's website at Grant Information Sessions.

The purpose of an information session is to allow prospective applicants to inquire about the grant, the RFA document, the application submission process, required application documents, and the application review process.

Verbal answers provided during an information session are intended solely for general discussion and do not represent the District's final position. Applicants should submit questions in writing following the conclusion of the information session, no later than five (5) days after the date of the information session to receive an official response. Responses will be posted to the DMPED website. Oral explanations or instructions given by District officials prior to the grant award are not binding.

#### SECTION E. APPLICATION REVIEW

To be eligible for an award, applications must include complete responses to all questions and all required documents, as further described in **Section C.1** and **Section C.2**.

Application review consists of three Phases.

#### **E.1** Phase One: Pre-screening.

Phase One is a pre-screening of each application to verify timely submission of the application and to ensure that all questions are answered, all required documents listed in **Section C.2** are included, and all documents are signed, dated, and compliant with the RFA requirements.

To qualify for Phase Two, applicants must successfully satisfy the pre-screening requirements set forth herein. Only complete applications that pass the pre-screening will move to Phase Two.

At the end of Phase One, applicants will receive a notification regarding the outcome of Phase One and whether or not their application will progress to Phase Two.

#### **E.2** Phase Two: Review Panel.

Phase Two is a detailed review of the application by a review panel. The review panel will evaluate and score each application using the scoring criteria identified in **Section F.1**, with a narrative of the evaluation approach provided in **Section C.1**.

#### **E.3** Phase Three: Award Recommendations.

Phase Three is the final award determination. At the conclusion of Phase Two evaluations, recommendations for funding awards are submitted to the Deputy Mayor for final approval. The Deputy Mayor will make the final funding decision based on the Mayor's budget priorities, the resources available, and the goals of the Program. **Final determinations on awards and funding are final and cannot be appealed.** 

#### SECTION F. APPLICATION EVALUATION; SCORING CRITERIA

Applications will be scored based on the scoring criteria below, and the scores will guide the funding recommendations and award decisions. Applications must include the elements for each criteria outlined below, and as further described in **Section C.1**.

# **F.1** Summary of Scoring Points

<b>Business Summary and Project</b>	The applicant should propose a <i>specific</i>
Overview (20 pts)	project with an approach that clearly
	demonstrates innovation, creativity, cost-
	efficiency, and a strong likelihood of
	achieving the desired outcome and describe
	the project with a project summary that
	includes the following items.
	Note: A project must be completed within 18 months and include specific goals and budget. A business that submits a general operating budget will not be considered.  1. Brief business summary and background

	2. Description of the proposed project  3. Explanation of specific work
	3. Explanation of specific work requirements from beginning to end
	that explicitly demonstrates how the
	proposed project will meet stated
	goals and program objectives.  4. Team members' background -
	describing the relevant experience
	and qualifications of the organization
	and team members to carry out this specific proposal.
	specific proposar.
	Timeline - The <u>project</u> should be
	completed in 18 months from the time of conditional award.
Financial Viability and Budget (25 pts)	Applicant must include:
, and a supplied that the supplied to the supp	1. An itemized list of budget items of
	eligible expenses that are equal to the total
	request amount. *Each item on the list should include
	a justification.
	2 4 1: 4
	2. Applicant must provide a profit & loss statement and one or more of the following:
	balance sheet certified by an authorized
	representative of the organization, cashflow
	statement for the last three years, and any letters, filings, etc. submitted to the IRS
	within the three years before the date of the
	grant application) or, if available, audited
	financial statements for the last three years.
	Summary of business's financial
	position
	Is the business's current model  parts in al. 1-2.
	<ul><li>sustainable?</li><li>Will the budget items requested by</li></ul>
	this business have a large effect on the
	business and the corridor as a result?

Job Creation and Economic Impact (25 pts)	<ol> <li>List of roles this business plans to create and timeline of job creation</li> <li>Does this business hire returning citizens, people with disabilities, people who have experienced homelessness or any other population that has historically faced obstacles to employment</li> </ol>
Business Growth Plan (15 pts)	This funding aims to increase foot-traffic or activation in a retail priority area to positively enhance the neighborhood and community.  Applicants must demonstrate:  1. Description of the corridor and its needs  2. Description of how this business provides a key amenity to the area  3. Whether any other similar businesses operate in the corridor  4. Description of how this business collaborates with other small businesses, main streets, BIDs or non-profits in the community.  5. Describe how this business attracts customers to the corridor  1. Description of how this proposal will allow this business to stay competitive and grow  2. Description of marketing mechanisms in place to introduce this business to new customers
Total	3. Description of this business's general plans to grow and expand operations  100 pts

#	Scoring Criteria	Maximum Points
1.	Business Summary and Project Overview	20
2.	Financial Viability and Budget	25
3.	Job Creation and Economic Impact	25
4.	Corridor Impact	15
5.	Business Growth Plan	15
	Maximum Total	100

# SECTION G. CONDITIONAL AWARD REQUIREMENTS

# **G.1** Conditional Award Letter

DMPED will send a conditional award letter to each successful applicant detailing the conditions of the grant award and identifying and requesting additional grant specific award documents, as outlined below:

Ln. #	Document Description
1.	Active District of Columbia Business License issued by the Department of Licensing and Consumer Protection (DLCP), if applicable. <u>DLCP</u>
2.	Certificate of Good Standing issued by the Department of Licensing and Consumer Protection (DLCP). <u>DLCP</u>
3.	Current Certificate of Clean Hands from the District Office of Tax and Revenue (OTR).  OTR
4.	Certificate of Insurance (COI) meeting minimum required coverage identified in the RFA <b>Exhibit A</b> (View Sample COI at <u>Sample COI</u> )
5.	First Source and Workforce Development Employment Agreement with the Department of Employment Services will be required if the conditional award is in the amount of \$300,000 or more pursuant to the First Source Amendment Act of 1984, as amended (D.C. Official Code § 2-219.01 et seq.) and the rules and regulations promulgated thereunder, and Mayor's Order 83-265. First Source Agreement
6.	Subcontracting Plan approved by the Department of Small and Local Business Development (DSLBD), Certified Business Enterprises if the award in the amount of \$250,000 or more. A Certified Business Enterprise Utilization and Participation Agreement must be executed between awardee and DSLBD, governing certain obligations of awardee under the Small, Local and Disadvantaged Business Enterprise Development and Assistance Act of 2005, as amended (D.C. Law 16-33; D.C. Official Code §§2-218.01, et seq.). Subcontracting Plan

Ln. #	<b>Document Description</b>	
7.	Updated project budget (include description of project work), if applicable	
8.	Updated project schedule, if applicable	
9.	Form W9 (as submitted with application or updated W9 if needed). W9 Form	
10.	Automated Clearing House (ACH) Form – Successful applicants will receive disbursements via an electronic transmission to the bank account designated for this grant. To establish this transfer, successful applicant(s) must fully complete and submit an ACH Form that includes the signature of an authorized representative from their financial institution (download fillable form from <u>ACH Enrollment Form</u> )	
11.	Grant Agreement – Successful applicants are required to sign an agreement setting forth the terms and conditions for their receipt of grant funds.	

# **G.2** Conditional Award Requirements

To remain eligible for the grant and receive the award of funds, all documentation required by the conditional award letter must be submitted to DMPED within the timeframe identified in the conditional award letter. An applicant that cannot provide these materials **WITHIN THE TIMEFRAME IDENTIFIED IN THE CONDITIONAL AWARD LETTER** may be deemed ineligible for a grant award and the offer may be withdrawn.

# **G.3** Assurance of Continued Truth and Accuracy

Prior to the award of grant funds, a successful applicant shall notify DMPED of any changes that may have occurred to its organization since the submission of its application.

#### **G.4** Insurance Requirements

Prior to the award of grant funds, applicants must show proof of all insurance coverage required by law and by the Program, as determined by DMPED. Successful applicants shall procure and maintain, during the entire period of performance, under the grant agreement, the types of insurance specified in **Exhibit A**. Applicants are not required to hold this coverage in order to apply but should expect to obtain coverage at the levels specified if awarded a grant. Applicants should consult their insurance provider for information about the coverage listed in **Exhibit A**.

#### SECTION H. GRANT ADMINISTRATION

#### H.1 Invoice Submission

Invoices must be submitted electronically through The District Integrated Financial System (DIFS) Supplier Portal. Successful applicants are required to register and submit invoices using the following link <a href="https://cfo.dc.gov/supplier-portal">https://cfo.dc.gov/supplier-portal</a>. Upon receipt of a complete invoice package,

funds will be disbursed according to terms of the grant agreement.

#### **H.2** Reporting; Site Visits

Successful applicants shall be subject to reporting requirements and site visits as specified in the grant agreement to ensure compliance with the Program and the terms of the grant agreement.

#### H.3 Site Visits

The DMPED Grant Administrator or its designees may conduct site visits to assess project progress and verify the accuracy of reports submitted by the grantee. The grantee shall, at all times, grant DMPED representatives full access to the project site.

#### H.4 Closeout

Within 30 days of project completion, the grantee must submit a final project report along with any additional documents requested by DMPED to verify project completion and the use of grant funds.

#### SECTION I. AWARDS CONDITIONS AND LIMITATIONS

- **I.1** Funding for this grant is contingent upon continued appropriations to DMPED. This RFA does not commit DMPED to make a grant award.
- I.2 DMPED reserves the right to accept or deny any or all applications if it is determined to be in the best interest of DMPED to do so. DMPED reserves the right to suspend, terminate, or rescind an RFA if it determines it is in DMPED or District's interest or in accordance with any applicable federal or local regulation or requirement.
- **I.3** DMPED reserves the right to issue addenda and/or amendments subsequent to the issuance of this RFA. DMPED reserves the right to request additional information from any applicant.
- **I.4** DMPED shall not be liable for any costs incurred by applicants in the preparation of applications in response to this RFA. Applicants agree that all costs incurred in developing the application for this grant Program are the applicant's sole responsibility.
- **I.5** DMPED may conduct pre-award on-site visits to verify information submitted in the application and to determine if the applicant's facilities are appropriate for the services intended.
- **I.6** DMPED may enter into negotiations with an applicant and adopt a modified funding amount or other revision of an applicant's proposal that may result from negotiations.



# EXHIBIT A INSURANCE REQUIREMENTS

# INSURANCE REQUIREMENTS

A. GENERAL REQUIREMENTS. The Grantee at its sole expense shall procure and maintain, during the entire period of performance under this Grant, the types of insurance specified below. The Grantee shall submit a Certificate of Insurance to the Grant Manager (GA) giving evidence of the required coverage prior to commencing performance under this grant. In no event shall any work be performed until the required Certificates of Insurance signed by an authorized representative of the insurer(s) have been provided to, and accepted by, the GA.

If the Grantee and/or its subcontractors maintain broader coverage and/or higher limits than the minimums shown below, the District requires and shall be entitled to the broader coverage and/or the higher limits maintained by the Grantee and subcontractors.

#### B. INSURANCE REQUIREMENTS

1. Commercial General Liability Insurance ("CGL") - The Grantee shall provide evidence satisfactory to the GA with respect to the services performed that it carries a CGL policy, written on an occurrence (not claims-made) basis, on Insurance Services Office, Inc. ("ISO") form CG 00 01 04 13 (or another occurrence-based form with coverage at least as broad and approved by the GA in writing), covering liability for all ongoing and completed operations of the Grantee and under all subcontracts, covering claims for bodily injury, including without limitation sickness, disease or death and mental anguish of any persons, broad form property damage, including loss of use resulting therefrom, personal and advertising injury, and including coverage for liability arising out of an Insured Contract (including the tort liability of another assumed in a contract) and acts of terrorism (whether caused by a foreign or domestic source). Such coverage shall have limits of liability of not less than \$1,000,000 for each occurrence, \$2,000,000 general aggregate, \$2,000,000 products and completed operations aggregate, and \$1,000,000 personal and advertising injury aggregate limit.

#### The Commercial General Liability shall be further endorsed to:

- a) To the fullest extent permitted by law, provide additional insured coverage using ISO form CG 2010 0413 and CG2037 04 13 (or its equivalent) to The Government of the District of Columbia
- b) Coverage available to the additional insureds shall apply on a primary and noncontributing basis as respects any other insurance, deductibles, or self-insurance available to the additional insureds
- c) A waiver of subrogation in favor of The Government of the District of Columbia
- d) Any Annual Aggregate shall apply on a per location or per project basis
- e) Defense costs shall be in addition to and not erode the limits of liability

2. <u>Automobile Liability Insurance</u> - The Grantee shall provide evidence satisfactory to the GA of commercial (business) automobile liability insurance written on ISO form CA 00 01 10 13 (or another form with coverage at least as broad and approved by the GA in writing) including coverage for all owned, hired, borrowed and non-owned vehicles and equipment used by the Grantee in connection with work under this agreement, with a minimum combined single limit of \$1,000,000. Such policy or policies of automobile liability insurance shall be written on an "occurrence" (as opposed to a "claims made") basis.

# The Commercial Auto Liability policy shall be further endorsed to:

- a) To the fullest extent permitted by law, provide additional insured coverage to The Government of the District of Columbia
- b) Coverage available to the additional insureds shall apply on a primary and noncontributing basis as respects any other insurance, deductibles, or self-insurance available to the additional insureds
- c) A waiver of subrogation in favor of The Government of the District of Columbia
- d) Defense costs shall be in addition to and not erode the limits of liability
- e) If applicable, include Form CA 99 48 03 06 Pollution Liability Broadened Coverage for Covered Autos Business Auto, Motor Carrier, and Truckers (or its equivalent)
- f) Moving and Storage Companies shall be required to provide evidence of BMC91 or BMC91X filing

# For Grantees providing transportation:

Grantees providing transportation must additionally comply with the following:

- a) Operators holding a restricted WMATC Certificate of Authority must have a single limit of \$1.5 million in combined (bodily injury and physical damage) coverage, or
- b) Operators holding an unrestricted WMATC Certificate of Authority must have a single limit of \$5M in combined (bodily injury and physical damage) coverage.

In addition, both types of WMATC certificate holders must have in place the following Licensing Requirements as applicable:

- a) Commercial Driver's License (CDL) with the following endorsements:
  - i) P (Passenger): All drivers MUST have a P endorsement enabling them to transport passengers (16 or more).
  - ii) S (School Bus): All drivers operating school buses (flashing lights, swing arm w/stop sign) must also have an S endorsement. Please note that driver credentials for any vehicles that are converted school buses must have S.
- b) Valid (unexpired) US Department of Transportation Medical Examiner Certification ("Medical Card").

#### For Grantees using District Government-Owned Vehicles:

Agencies that provide Grantees with District Government-owned or leased motor vehicles are responsible for ensuring that such vehicles are used only for the performance under this

Grant. Grantee and its subcontractors are prohibited from using such vehicles for home-to-work transportation unless specifically provided for under the terms of the Grant and approved in writing by the GA, or otherwise provided by law. Grantee shall obtain automobile liability insurance with a minimum combined single limit of \$1,000,000 to cover bodily injury and property damage to protect the Grantee and the District Government against third-party claims arising from the use of District Government-owned vehicles. The Commercial Auto Liability Policy shall be endorsed to include:

- a) To the fullest extent permitted by law, provide additional insured coverage to The Government of the District of Columbia:
- b) Coverage available to the additional insureds shall apply on a primary and noncontributing basis as respects any other insurance, deductibles, or self-insurance available to the additional insureds; and
- c) A waiver of subrogation in favor of The Government of the District of Columbia.

In the event of loss, destruction, or damage to any government-owned vehicles used in the performance of contact, Grantee shall be liable for full cost of repair or replacement of lost, destroyed, or damaged vehicle.

3. <u>Workers' Compensation Insurance</u> - The Grantee shall provide evidence satisfactory to the GA of Workers' Compensation insurance in accordance with the statutory mandates of the District of Columbia or the jurisdiction in which the Grant is performed.

Employer's Liability Insurance - The Grantee shall provide evidence satisfactory to the GA of employer's liability insurance as follows: \$500,000 per accident for injury; \$500,000 per employee for disease; and \$500,000 for policy disease limit.

The Workers Compensation and Employers Liability shall be further endorsed to:

- a) Include a Waiver of Subrogation in favor of The Government of the District of Columbia.
- b) Where applicable, include United States Longshore and Harbor Workers Compensation Act (USL&H)
- c) Where applicable, include Jones Act Coverage for seamen or crew members on an "if any" basis.
- 4. <u>Crime Insurance (3rd Party Indemnity)</u> The Grantee shall provide a Crime policy including 3<sup>rd</sup> party fidelity to cover the dishonest acts of Contractors, its employees and/or volunteers which result in a loss to the District. The Government of the District of Columbia shall be included as loss payee. The policy shall provide a limit per occurrence as per the following grid:

Grant Amount	Crime limit
\$1 - \$50,000	n/a
\$50,001 - \$100,000	\$20,000
Above \$100,001	\$50,000

# <u>OPTIONAL ADDITIONAL INSURANCE PROVISIONS – CONSULT WITH</u> ORM FOR SPECIFIC COVERAGE AND AMOUNTS:

- 5. Network Security/Privacy (Cyber) Liability Insurance covering acts, errors, omissions, and violation of any consumer protection laws arising out of Grantee's operations or services with a limit of \$1,000,000 per claim and in the aggregate. Such coverage shall include but not be limited to, third party and first party coverage for loss or disclosure of any data, including personally identifiable information and payment card information, network security failure, violation of any consumer protection laws, unauthorized access and/or use or other intrusions, infringement of any intellectual property rights (except patent), negligence or breach of duty to use reasonable care, breach of any duty of confidentiality, invasion of privacy, or violations of any other legal protections for personal information, defamation, libel, slander, commercial disparagement, negligent transmission of computer virus, or use of computer networks in connection with denial of service attacks. Such coverage shall include regulatory defense and fines/penalties in any jurisdiction anywhere in the world. Such coverage shall include contractual privacy coverage for data breach response and crisis management costs that would be incurred by Grantee on behalf of The Government of the District of Columbia in the event of a data breach including legal and forensic expenses, notification costs, credit monitoring costs, and costs to operate a call center. Grantee shall maintain coverage in force during the term of this Agreement and for an extended reporting period of not less than two (2) years after.
- 6. Sexual/Physical Abuse & Molestation The Grantee shall provide evidence satisfactory to the GA with respect to the services performed that it carries \$1,000,000 per occurrence limits; \$2,000,000 aggregate of affirmative abuse and molestation liability coverage. Coverage should include physical abuse, such as sexual or other bodily harm and non-physical abuse, such as verbal, emotional, or mental abuse; any actual, threatened or alleged act; errors, omission or misconduct. This insurance requirement will be considered met if the general liability insurance includes an affirmative sexual abuse and molestation endorsement for the required amounts or through a separate stand-alone sexual abuse and molestation policy with confirmation there are no exclusions for abuse or assault & battery under the General Liability. So called "silent" coverage or "shared" limits under a commercial general liability or professional liability policy will not be acceptable. Limits may not be shared with other lines of coverage. The applicable policy may need to be submitted to the Office of Risk Management for compliance review.

#### C. SUBCONTRACTOR INSURANCE REQUIREMENTS

Any and all subcontractors engaged by Grantee for work under this Grant shall be required to have the same insured required of Grantee. Should the Grantee wish to propose different insurance requirements for the subcontractor than the ones outlined in the Grant, then, prior to commencement of work by the subcontractor, the Grantee shall submit in writing the name and brief description of work to be performed by the subcontractor to the GA. The GA will promptly provide in writing to the Grantee with a decision regarding the insurance requirements applicable to the subcontractor. When requested by the GA, the Grantee must provide proof of the subcontractor's required insurance prior to commencement of work by the subcontractor.

#### D. PRIMARY AND NONCONTRIBUTORY INSURANCE

The insurance required herein shall be primary to and will not seek contribution from any other insurance, reinsurance or self-insurance including any deductible or retention, maintained by the Government of the District of Columbia.

- E. DURATION. The Grantee shall carry all required insurance until all Grant work is accepted by The Government of the District of Columbia and shall carry listed coverages for ten years for construction projects following final acceptance of the work performed under this Grant and two years for non-construction related Grants.
- F. LIABILITY. These are the required minimum insurance requirements established by The Government of the District of Columbia. However, it is understood that The Government of the District of Columbia does not in any way represent that the insurance or the limits of insurance specified herein are sufficient or adequate to protect your interests or liabilities and will not in any way limit the Grantee's liability under this Grant.
- G. CONTRACTOR'S PROPERTY. Grantee and subcontractors are solely responsible for any loss or damage to their personal property, including but not limited to tools and equipment, scaffolding, and temporary structures, rented machinery, or owned and leased equipment. A waiver of subrogation shall apply in favor of The Government of the District of Columbia.
- H. MEASURE OF PAYMENT. The Government of the District of Columbia shall not make any separate measure or payment for the cost of insurance and bonds. The Grantee shall include all the costs of insurance and bonds in the Grant price.
- I. NOTIFICATION. The Grantee shall ensure that all policies provide that the GA shall be given thirty (30) days prior written notice in the event of cancellation, non-renewal, or material changes to the extent such cancellation or material changes results in Grantee no long complying with the above requirements. The Grantee shall provide the GA with ten (10) days' prior written notice in the event of non-payment of premium. The Grantee will also provide the GA with an updated Certificate of Insurance should its insurance coverages renew during the Grant. The Government of the District of Columbia may reasonably change the above insurance coverage requirements during the Term by giving Grantee at least 30 days' notice of the change. Grantee must comply, at your expense, and deliver to the GA evidence of compliance before the change becomes effective.
- J. CERTIFICATES OF INSURANCE. The Grantee must send to GA, at least 10 days after execution of this Agreement, certificates of insurance evidencing the required insurance coverage and endorsements required herein. Grantee must also provide us with evidence of renewal before the expiration date of each insurance policy. Grantee is responsible for providing us with 30 days advanced written notice if the certificate of insurance by the insurer has been canceled, reduced in coverage, or otherwise altered. Certificates of insurance must reference the corresponding Grant number. Evidence of insurance shall be submitted to:

#### The Government of the District of Columbia

Dr. Jacque McDonald Office of the Deputy Mayor for Planning and Economic Development Attention: Contracts, Procurement and Grants (Certificates of Insurance)

Email: dmped.grants@dc.gov

The GA may request, and the Grantee shall promptly deliver updated certificates of insurance, endorsements indicating the required coverages, and/or certified copies of the insurance policies. If the insurance initially obtained by the Grantee expires prior to completion of the Grant, renewal certificates of insurance and additional insured and other endorsements shall be furnished to the GA prior to the date of expiration of all such initial insurance. For all coverage required to be maintained after completion, an additional certificate of insurance evidencing such coverage shall be submitted to the GA on an annual basis as the coverage is renewed (or replaced).

- K. DISCLOSURE OF INFORMATION. The Grantee agrees that The Government of the District of Columbia may disclose the name and contact information of its insurers to any third party which presents a claim against The Government of the District of Columbia for any damages or claims resulting from or arising out of work performed by the Grantee, its agents, employees, servants or subcontractors in the performance of this Grant.
- L. CARRIER RATINGS. All Grantee's and its subcontractors' insurance required in connection with this Grant shall be written by insurance companies with an A.M. Best Insurance Guide rating of at least A- VII or better (or the equivalent by any other rating agency) and licensed in the District of Columbia.
- M. WARRANTIES. When applicable, the Grantee should be named as an additional insured on the applicable manufacturer's/distributer's Commercial General Liability policy using Insurance Services Office, Inc. ("ISO") form CG 20 15 04 13 (or another occurrence-based form with coverage at least as broad). GA should collect, review for accuracy, and maintain all warranties for goods and services.